

## Utthunga and VindAir collaborate to advance smart solutions for pharma and healthcare industries

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Utthunga, a leading provider of industrial automation and smart manufacturing solutions and services, has entered a strategic collaboration with VindAir Engineers and Windair Techno Projects to deepen its smart solutions portfolio for the Pharmaceutical and Healthcare industries.

The company will now offer end-to-end turnkey projects and comprehensive solutions for the Pharmaceuticals and Healthcare sector, including smart infrastructure, warehousing, Pharma 4.0 and pharmaceutical manufacturing.

The partnership uniquely positions the company to drive increased customer value by bringing together Utthunga's deep expertise in pharma plant automation, electrification and digitalisation with VindAir's two decades of experience in clean rooms, integrated laboratory solutions and turnkey solutions across infrastructure, electrical, utilities, and civil projects in the Pharma and Healthcare sectors.

Through this partnership, the company will also drive a 'Built-for-Sustainability' model for the Pharma industry – embedding ESG priorities at every touch point across the value chain. From sustainable facility design and infrastructure development to energy-efficient operations and digital transformation, their focus is on enabling a comprehensive, end-to-end approach to sustainability for the sector.

Utthunga estimates to increase its market share in this space by 20%-30%, positioning the sector as a massive growth driver for the business and one of the top three sectors by order value. The company also aims to drive meaningful transformation in the industry and capitalise on the increasing demand for smart infrastructure and end-to-end transformation solutions across India, APAC and other key markets.